

DUSTIN ALLEMAN

Solutions Engineer | Technical Pre-Sales | Cisco Networking, Security & Cloud
Chicago, IL | 517-648-6124 | dpalleman@live.com | U.S. Marine Corps Veteran (SDVOSB)

SUMMARY

Network engineer with 10+ years across networking and cloud infrastructure, including 5 years inside Cisco Meraki. Currently a technical advisor for U.S. federal agency customers on Cisco's FedRAMP-authorized cloud platform, already operating as an embedded solutions engineer: leading technical relationships, translating complex requirements into business outcomes for IT and executive stakeholders, and driving adoption and time-to-value. CCNA-certified with hands-on campus design depth in switching, wireless, and routing, and an active CCNA instructor. Relentless builder across the modern automation, AI, and cloud stack.

CORE SKILLS

Technical Pre-Sales & SE: Technical discovery, solution design, POC/demo delivery, executive presentations, trusted-advisor relationships, translating requirements into business value, cross-functional account collaboration

Cisco Portfolio: Meraki (MX / MS / MR), Catalyst switching, enterprise wireless, routing, SD-WAN / AutoVPN, cloud-managed networking, Zero Trust, FedRAMP / GovCloud

Networking & Security: Routing & switching (BGP, OSPF, EIGRP), VLANs, segmentation, VPNs, wireless design, Zero Trust Architecture, firewall/ACL strategy, Wireshark

Automation, AI & Cloud: Kubernetes, Docker, API-driven network automation, n8n, Python, Proxmox, telemetry & observability (Grafana/Prometheus), self-hosted infrastructure

EXPERIENCE

Cisco Meraki | Network Support Engineer, FedRAMP

Aug 2023 – Present | Remote (Chicago, IL)

Technical advisor for U.S. federal agency customers on Cisco's FedRAMP-authorized cloud platform

- Function as an embedded solutions engineer for federal agency accounts, aligning Meraki cloud networking solutions to FedRAMP compliance requirements and agency mission objectives across thousands of managed devices.
- Lead the technical relationship on assigned agency accounts, translating complex networking and compliance requirements into clear business outcomes for both IT teams and executive decision-makers.
- Partner with Cisco engineering and product teams on deployment guides and adoption workflows that accelerate time-to-value, and deliver executive-ready root cause analysis that protects trust on high-stakes accounts.

Cisco Meraki | Network Support Engineer, High Touch

Nov 2022 – Aug 2023 | Remote (Chicago, IL)

White-glove technical engagement with Fortune 500 enterprise accounts

- Engaged Fortune 500 accounts as a trusted technical advisor, mapping Cisco architecture to business requirements and driving adoption of new products and features.
- Delivered technical enablement to customer IT teams and new-hire engineers, accelerating ramp time and product confidence.
- Serve as CCNA instructor for City Colleges of Chicago, authoring course material now taught across the program.

Cisco Meraki | Network Support Engineer

Jun 2021 – Nov 2022 | Remote (Phoenix, AZ)

- Guided enterprise customers through complex technical decisions on Cisco routing, switching, and wireless deployments, and collaborated across architecture teams to design solutions and influence product improvements.

OneNeck IT Solutions | Network Administrator

Mar 2019 – Jun 2021 | Phoenix, AZ

- Designed and implemented secure network solutions across Cisco, Juniper, and Palo Alto for enterprise clients; advised IT leadership on ACL, VPN, and segmentation strategy; managed multi-tenant data center operations.

U.S. Marine Corps | Cyber Network Specialist

Jul 2013 – Jul 2017 | Cherry Point, NC

- Installed, maintained, and secured enterprise Cisco and Microsoft network infrastructure supporting mission-critical operations. Prior Secret clearance; honorably discharged, Service-Disabled Veteran.

TECHNICAL PROJECTS

MindMap (Unified AI Operations Platform): Built a multi-tenant, containerized (Kubernetes/Docker) platform from concept to a deployed multi-server cloud service. Hands-on exposure to the buyer challenges enterprise SEs sell into.

Self-Hosted Infrastructure Lab & CCNP Study Environment: Multi-node Proxmox homelab running Traefik, Authentik SSO, n8n automation, and Grafana observability, plus Cisco Modeling Labs (CML) for topology and automation labbing and ThousandEyes for network visibility. A hands-on stack for prototyping solutions and driving toward CCNP.

CERTIFICATIONS

Cisco Meraki Solutions Specialist • Cisco Certified Network Associate (CCNA) • Certified Wireless Network Administrator (CWNA) • CompTIA Network+ • CCNP (in progress, 2026)

EDUCATION

B.S. Business Management, Western Governors University
Cisco CCNA, Mesa Community College

Expected Sep 2026
2019